



March 4, 2022

To Our Valued Customers:

In order to continue to meet the growing demand for Blue Arc's high quality Electrical services we are proud to announce that Blue Arc Electric has joined the International Brotherhood of Electrical Workers (IBEW) Local Union 332. We feel this decision to partner with IBEW LU 332 will greatly increase our ability to continue providing the upmost professional electrical services to our valuable customers. Our new partnership will provide Blue Arc Electric with access to the largest pool of the highest skilled electrical workers in the Bay Area, a stronger workforce and additional resources will enable us to continue providing our customers with the excellent service and value that you already know us for while we continue to grow our company and expand our services.

What this means to you:

- Scale and scope, as a part of IBEW Local 332, Blue Arc Electric now has access to nearly 4,000 highly skilled Union Electricians which will enable us to meet your current and future project needs.
- Let's engage on future projects, we are confident that you will find that we remain extremely competitive while providing increasing levels of service and quality. Contact your Blue Arc representative to discuss your upcoming requirements.

Our Code of Excellence remains unchanged: We are committed to delivering a high-quality product and a professional electrical construction experience to our customers with great value!

The Code of Excellence is not only about an IBEW job built right the first time, on schedule and under budget; it is also about pride in IBEW membership and craftsmanship and leaving a lasting impression of quality workmanship with YOU, our valued customer...thus, prompting to employ Blue Arc Electric on future projects. The Code of Excellence program is also a means to build and project positive attitudes about who we are and the work we do...on and off the job.

We appreciate your loyalty and support for nearly 20 years and we look forward to growing with you in the years to come! Due to the nature of the negotiations, we regret that we were unable to communicate this with you sooner, but you can rest assured that we will do everything in our power to demonstrate to you how this is beneficial to you and your Company.

Please do not hesitate to contact us with any questions, comments or concerns.

Sincerely,

Chet Barraclough

Jared Kroner